

The Rose Music Center at the Heights

Profit & Loss

January through August 2017

| | Jan - Aug 17 |
|---|--------------|
| Income | |
| D-10 · TICKET REVENUE | 4,065,601.79 |
| D-20 · SPONSORSHIP REVENUE | 332,800.00 |
| D-25 · OTHER OPERATING REVENUE | |
| 4300010 · Concessions Revenue | 885,159.37 |
| 4300015 · Merchandise Sales | 403,073.23 |
| 4300016 · Merchandise Sales Contra | -327,593.45 |
| 4300020 · Parking Revenue | 274,249.50 |
| 4300026 · Hospitality/VIP Band Revenue | 9,199.53 |
| Total D-25 · OTHER OPERATING REVENUE | 1,244,088.18 |
| D-26 · MISCELLANEOUS REVENUE | |
| 4400000 · Miscellaneous Income | 733.05 |
| 4400010 · Interest Income | 4,609.81 |
| Total D-26 · MISCELLANEOUS REVENUE | 5,342.86 |
| Total Income | 5,647,832.83 |
| Gross Profit | 5,647,832.83 |
| Expense | |
| E-10 · TALENT EXPENSES | 2,984,589.47 |
| E-15 · PRODUCTION EXPENSES | |
| 5000200 · Catering | 131,451.69 |
| 5000201 · Equipment Rental | 14,444.89 |
| 5000202 · Light & Sound Equipment | 224,285.00 |
| 5000203 · Video Expenses | 40,500.00 |
| 5000205 · Special Effects Expense | 346.53 |
| 5000207 · Travel & Lodging | 12,124.09 |
| 5000208 · Piano Tuning Expense | 2,595.00 |
| 5000209 · Event Backline | 14,497.00 |
| 5000210 · Towel Expense | 2,239.56 |
| 5000250 · Stagehands - Contract Labor | 175,312.59 |
| 5000252 · Runner/Prod Asst Wages | 6,373.61 |
| 5000255 · Production - Payroll Taxes | 487.61 |
| 5000256 · Production - Benefits | 149.66 |
| Total E-15 · PRODUCTION EXPENSES | 624,807.23 |
| E-20 · EVENT OPERATIONS | |
| 5000300 · Event Staff Wages | 79,370.48 |
| 5000301 · Event Box Office Wages | 5,060.25 |
| 5000302 · Event Concession Contract Labor | 91,132.17 |
| 5000303 · Event Maintenance Wages | 24,779.72 |
| 5000304 · Event Club Wages | 10,696.19 |
| 5000306 · Event Parking Wages | 16,603.81 |
| 5000310 · Operations - Payroll Taxes | 10,507.17 |
| 5000311 · Operations - Benefits | 3,234.93 |
| 5000320 · Event Contract Labor | 28,122.80 |
| 5000321 · Event First Aid | 4,283.71 |
| 5000322 · Event Police Contract Labor | 18,661.88 |
| 5000329 · Event Supplies - PSS | 2,449.22 |
| 5000330 · Event Supplies | 10,042.63 |
| 5000331 · Event Music Royalties | 22,623.19 |
| 5000332 · Event Maintenance & Repairs | 985.50 |
| 5000334 · Event Concession Supplies | 232,127.13 |
| 5000339 · Event Uniform Expenses | 2,573.48 |
| 5000341 · Event Marketing Wages | 837.00 |
| 5000342 · Hospitality/VIP Band Expense | 8,975.97 |
| 5000399 · Event Miscellaneous Expenses | 7,631.46 |
| Total E-20 · EVENT OPERATIONS | 580,698.69 |
| E-30 · ADVERTISING EXPENSE | |

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09/19/17

Accrual Basis

January through August 2017

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|---|---------------------|
| 5000500 · Print Advertising | 30,016.50 |
| 5000501 · Radio Advertising | 172,604.70 |
| 5000502 · Television Advertising | 91,889.34 |
| 5000503 · Web/Social Media Advertising | 45,442.70 |
| 5000504 · Billboard Advertising | 26,763.25 |
| 5000520 · Advertising Production | 50,266.20 |
| 5000521 · Advertising Agency/PR Firm | 12,200.00 |
| 5000630 · Nonevent Promotions | 415.37 |
| Total E-30 · ADVERTISING EXPENSE | 429,598.06 |
| E-35 · ADMINISTRATIVE EXPENSES | |
| E35-10 · ADMINISTRATIVE WAGES | |
| 5000600 · Admin Wages | 42,147.08 |
| 5000602 · Admin Nonevent Box Office Wages | 10,388.67 |
| 5000604 · Admin Nonevent Maintenance Wage | 709.71 |
| 5000605 · Admin Opening/Closing Wages | 5,866.73 |
| 5000606 · Admin Nonevent Concessions Wage | 19,689.67 |
| 5000620 · Admin Payroll Tax Expense | 3,225.40 |
| 5000621 · Admin Employee Benefits | 7,060.35 |
| Total E35-10 · ADMINISTRATIVE WAGES | 89,087.61 |
| E35-20 · ADMINISTRATIVE EXPENSES | |
| 5000700 · Admin Maintenance & Repairs | 5,553.19 |
| 5000701 · Admin Office Supplies | 3,008.19 |
| 5000702 · Admin Payroll Processing Fees | 3,483.10 |
| 5000703 · Admin Permits & Licensing | 5,642.10 |
| 5000704 · Admin Postage & Shipping | 193.91 |
| 5000705 · Admin Printing | 98.80 |
| 5000706 · Admin Travel & Auto | 2,398.51 |
| 5000707 · Admin Box Office Expenses | 2,604.86 |
| 5000708 · Admin Meals & Entertainment | 151.22 |
| 5000709 · Admin Bank & Credit Card Fees | 41,899.00 |
| 5000712 · Admin Damage/Lost Expense | 1,500.00 |
| 5000713 · Admin Equipment Rental | 10,793.04 |
| 5000714 · Admin Maintenance Supplies | 8,872.95 |
| 5000715 · Admin Equipment Repair | 6,838.74 |
| 5000716 · Admin Insurance Expense | 33,767.85 |
| 5000719 · Admin Contract Services | 11,407.62 |
| 5000721 · Admin Accounting Services | 44,633.36 |
| 5000798 · Interest Expense | 2,174.49 |
| 5000799 · Admin Miscellaneous Expense | 0.80 |
| Total E35-20 · ADMINISTRATIVE EXPENSES | 185,021.73 |
| Total E-35 · ADMINISTRATIVE EXPENSES | 274,109.34 |
| E-40 · OCCUPANCY EXPENSES | |
| 5000800 · Electricity Expense | 20,980.77 |
| 5000803 · Telephone & Cellular | 6,605.00 |
| 5000804 · Internet/Cable/Fiber Service | 1,887.52 |
| 5000805 · Security Expense | 15,404.86 |
| 5000806 · Landscaping Expense | 12,056.53 |
| 5000807 · Signage Expense | 319.00 |
| 5000808 · Building Repair & Maintenance | 11,086.03 |
| Total E-40 · OCCUPANCY EXPENSES | 68,339.71 |
| E-45 · SPONSORSHIP EXPENSES | |
| 5000900 · Sponsorship Expenses | 100.83 |
| Total E-45 · SPONSORSHIP EXPENSES | 100.83 |
| Total Expense | 4,962,243.33 |
| Net Income | 685,589.50 |