

## The Rose Music Center at the Heights

## Profit &amp; Loss

January through September 2017

Jan - Sep 17

<b>Income</b>	
<b>D-10 · TICKET REVENUE</b>	4,896,679.11
<b>D-15 · EVENT RENTAL REVENUE</b>	15,000.00
<b>D-20 · SPONSORSHIP REVENUE</b>	332,800.00
<b>D-25 · OTHER OPERATING REVENUE</b>	
4300010 · Concessions Revenue	1,020,831.18
4300015 · Merchandise Sales	472,903.73
4300016 · Merchandise Sales Contra	-384,632.00
4300020 · Parking Revenue	317,457.00
4300026 · Hospitality/VIP Band Revenue	9,199.53
<b>Total D-25 · OTHER OPERATING REVENUE</b>	1,435,759.44
<b>D-26 · MISCELLANEOUS REVENUE</b>	
4400000 · Miscellaneous Income	912.07
4400010 · Interest Income	5,009.26
<b>Total D-26 · MISCELLANEOUS REVENUE</b>	5,921.33
<b>Total Income</b>	6,686,159.88
<b>Gross Profit</b>	6,686,159.88
<b>Expense</b>	
<b>E-10 · TALENT EXPENSES</b>	3,219,686.95
<b>E-15 · PRODUCTION EXPENSES</b>	
5000200 · Catering	146,592.61
5000201 · Equipment Rental	14,787.38
5000202 · Light & Sound Equipment	260,050.25
5000203 · Video Expenses	40,500.00
5000204 · Communications Expense	4,560.00
5000205 · Special Effects Expense	448.15
5000207 · Travel & Lodging	14,246.83
5000208 · Piano Tuning Expense	2,595.00
5000209 · Event Backline	23,497.00
5000210 · Towel Expense	2,640.38
5000250 · Stagehands - Contract Labor	182,840.24
5000252 · Runner/Prod Asst Wages	7,043.61
5000255 · Production - Payroll Taxes	538.87
5000256 · Production - Benefits	165.46
<b>Total E-15 · PRODUCTION EXPENSES</b>	700,505.78
<b>E-20 · EVENT OPERATIONS</b>	
5000300 · Event Staff Wages	89,428.42
5000301 · Event Box Office Wages	5,690.00
5000302 · Event Concession Contract Labor	96,555.73
5000303 · Event Maintenance Wages	26,355.22
5000304 · Event Club Wages	12,248.30
5000306 · Event Parking Wages	18,493.20
5000310 · Operations - Payroll Taxes	11,708.59
5000311 · Operations - Benefits	3,605.19
5000320 · Event Contract Labor	33,751.37
5000321 · Event First Aid	4,826.21
5000322 · Event Police Contract Labor	20,142.93
5000329 · Event Supplies - PSS	2,489.22
5000330 · Event Supplies	10,561.15
5000331 · Event Music Royalties	25,680.27
5000332 · Event Maintenance & Repairs	985.50
5000334 · Event Concession Supplies	264,943.64
5000339 · Event Uniform Expenses	2,573.48
5000341 · Event Marketing Wages	837.00
5000342 · Hospitality/VIP Band Expense	9,761.68
5000399 · Event Miscellaneous Expenses	8,092.92

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<b>Total E-20 · EVENT OPERATIONS</b>	648,730.02
<b>E-30 · ADVERTISING EXPENSE</b>	
5000500 · Print Advertising	30,016.50
5000501 · Radio Advertising	184,645.80
5000502 · Television Advertising	97,465.34
5000503 · Web/Social Media Advertising	47,329.96
5000504 · Billboard Advertising	32,763.25
5000520 · Advertising Production	50,297.40
5000521 · Advertising Agency/PR Firm	13,700.00
5000630 · Nonevent Promotions	415.37
<b>Total E-30 · ADVERTISING EXPENSE</b>	456,633.62
<b>E-35 · ADMINISTRATIVE EXPENSES</b>	
<b>E35-10 · ADMINISTRATIVE WAGES</b>	
5000600 · Admin Wages	47,556.96
5000602 · Admin Nonevent Box Office Wages	11,724.28
5000604 · Admin Nonevent Maintenance Wage	886.56
5000605 · Admin Opening/Closing Wages	5,866.73
5000606 · Admin Nonevent Concessions Wage	19,689.67
5000620 · Admin Payroll Tax Expense	3,754.32
5000621 · Admin Employee Benefits	7,572.13
<b>Total E35-10 · ADMINISTRATIVE WAGES</b>	97,050.65
<b>E35-20 · ADMINISTRATIVE EXPENSES</b>	
5000700 · Admin Maintenance & Repairs	5,629.01
5000701 · Admin Office Supplies	3,185.76
5000702 · Admin Payroll Processing Fees	4,099.11
5000703 · Admin Permits & Licensing	5,642.10
5000704 · Admin Postage & Shipping	236.69
5000705 · Admin Printing	98.80
5000706 · Admin Travel & Auto	2,795.51
5000707 · Admin Box Office Expenses	2,604.86
5000708 · Admin Meals & Entertainment	151.22
5000709 · Admin Bank & Credit Card Fees	47,403.22
5000711 · Admin Dues & Subscriptions	3.19
5000712 · Admin Damage/Lost Expense	1,500.00
5000713 · Admin Equipment Rental	15,391.04
5000714 · Admin Maintenance Supplies	9,252.24
5000715 · Admin Equipment Repair	6,838.74
5000716 · Admin Insurance Expense	33,767.85
5000719 · Admin Contract Services	11,407.62
5000721 · Admin Accounting Services	50,212.53
5000798 · Interest Expense	2,420.43
5000799 · Admin Miscellaneous Expense	0.80
<b>Total E35-20 · ADMINISTRATIVE EXPENSES</b>	202,640.72
<b>Total E-35 · ADMINISTRATIVE EXPENSES</b>	299,691.37
<b>E-40 · OCCUPANCY EXPENSES</b>	
5000800 · Electricity Expense	24,678.71
5000803 · Telephone & Cellular	7,457.56
5000804 · Internet/Cable/Fiber Service	2,123.46
5000805 · Security Expense	15,404.86
5000806 · Landscaping Expense	12,262.45
5000807 · Signage Expense	1,111.00
5000808 · Building Repair & Maintenance	11,826.03
<b>Total E-40 · OCCUPANCY EXPENSES</b>	74,864.07
<b>E-45 · SPONSORSHIP EXPENSES</b>	
5000900 · Sponsorship Expenses	132.05
<b>Total E-45 · SPONSORSHIP EXPENSES</b>	132.05

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Accrual Basis

## The Rose Music Center at the Heights

### Profit & Loss

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	Jan - Sep 17
<b>Total Expense</b>	<u>5,400,243.86</u>
<b>Net Income</b>	<u><b>1,285,916.02</b></u>